

## **ATS Keywords – Delivery / Project / Operations Manager**

### **1. Project & Program Management**

End-to-end Project Delivery

Program Execution & Governance

Milestone Tracking & Delivery Timelines

Agile / Waterfall Methodologies

Risk Mitigation & Issue Resolution

### **2. Strategic Planning & Execution**

Business Strategy Alignment

Operational Planning & Execution

Process Optimization

Performance Improvement Initiatives

Data-driven Decision Making

### **3. Technical & Digital Expertise**

Digital Transformation Initiatives

Automation & Process Improvement

Cloud Technologies (AWS / Azure)

CI/CD & DevOps Practices

System Integration & Scalability

### **4. Leadership & Team Management**

Cross-functional Team Leadership

Team Development & Mentorship

Resource Planning & Allocation

Performance Management

High-impact Team Building

## **5. Stakeholder & Client Management**

Client Relationship Management

Stakeholder Communication

Vendor Management & Coordination

Client Delivery Excellence

Escalation Handling

## **6. Financial & Budget Management**

Budget Planning & Forecasting

Cost Optimization Strategies

Revenue Impact Management

Financial Performance Tracking

Resource Cost Control

## **7. Quality & Risk Management**

Quality Assurance Frameworks

Risk Assessment & Mitigation

Compliance & Process Standards

Continuous Improvement (CI)

KPI & Performance Metrics

## **8. Business Growth & Client Engagement**

Presales & Solution Consulting  
Customer Satisfaction Improvement  
Business Expansion Strategies  
Client Retention & Growth  
Market Opportunity Analysis

## **9. Innovation & Solution Development**

Problem Solving & Critical Thinking  
Product & Solution Design  
Innovation-driven Initiatives  
Process Transformation  
Technology Enablement

## **10. Certifications & Core Competencies**

Agile / Scrum Practices  
Project Management Tools (JIRA, MS Project)  
Analytical & Strategic Thinking  
Communication & Leadership Skills  
Adaptability & Decision Making

## **11. Key Achievements (ATS Words)**

Process Efficiency Improvement  
Cost Reduction Impact  
Successful Project Delivery  
Business Growth Contribution  
Operational Excellence